

Hey! My name is Sonja Schadeck

THE FACES BEHIND 5 TARK

READ MORE





Sonja Schadeck

TECHNO-ECONOMIC ENGINEER M.Sc. Business Administration and Engineering: Mech

sonjas@stark-resources.com

QUALIFICATIONS



BUSINESS ADMINISTRATION AND ENGINEERING, SPECIALISATION MECHANICAL ENGINEERING RWTH AACHEN UNIVERSITY

PASSIONS

WORK CLOSELY TOGETHER WITH CLIENTS TO DEVELOP RELIABLE SOLUTIONS THAT MEET THEIR REAL NEEDS.

UTILISE AND SHARE ESTABLISHED EXPERTISE TO SOLVE COMPLEX TECHNICAL CHALLENGES.

CONTRIBUTE TO MAKE MINING BETTER.

STAY CURIOUS, LEARN AND MAKE NEW EXPERIENCES.

HIKING MOUNTAINS AND SPENDING TIME IN NATURE.

Hello!

Six years of experience as a project engineer and sales manager with focus on measurement technologies for various industries, including mining. Profound knowledge of sensor-based solutions for optimised bulk material handling.

My Journey

so far

2011 - 2011

AIXTRON SE,
BUSINESS ADMINISTRATION INTERNSHIP

> Sales, marketing communications, human resources and material management

2010 – 2011

LEHRSTUHL FÜR TECHNISCHE THERMODYNAMIK (LTT) AT RWTH AACHEN UNIVERSITY STUDENT ASSISTANT

> Tutor for the subject "Technical Thermodynamics"

2007 - 2007

BRÜLLS MASCHINEN- UND GERÄTEBAU TECHNICAL INTERNSHIP

> Basic practical internship

2016 - 2020

S.K.I. SCHLEGEL UND KREMER INDUSTRIEAUTOMATION GMBH PROJECT ENGINEER

- > Technical clarification and execution of projects incl. technical procurement
- Customer & supplier communication
- > Technical support

2012 – 2015

INSTITUT FÜR KUNSTSTOFFVERARBEITUNG (IKV) AT RWTH AACHEN UNIVERSITY STUDENT ASSISTANT

- > Sample preparation and microscopy
- Failure analysis

2012 – 2012

WSP GMBH TECHNICAL INTERNSHIP

> Assembly/disassembly, quality assurance, maintenance

STARK

2023 -

STARK RESOURCES GMBH TECHNO-ECONOMIC ENGINEER

2021 - 2022

INDURAD GMBH REGIONAL SALES MANAGER

- > Build and nurture strong, long-term customer relationships in Europe
- Support partners in US, Brazil and Korea
- > Key Account Management
- > Contract negotiations
- > Administration of CRM system Zoho CRM
- Mentoring of student assistants
- Process optimisation and definition in sales

2020 - 2021

INDURAD GMBH INSIDE SALES MANAGER

- Generation of commercial and technical quotations and presentations
- > Responsible for inquiries from the metallurgy sector
- > Key Account Management